Case Study
ASC BILLING SERVICES

Surgical Notes

SNBilling
Revenue Cycle Management

Facility Profile

Location: Colorado

Specialty: ENT, General, Ophthalmology, Orthopedics, Pain Management, Podiatry, Urology

Cases Per Month: 1,400

Products: SNChart, SNCoder, SNBilling

A large, multi-specialty surgery center, affiliated with a national management company, was handling its revenue cycle management internally and struggling financially. Hoping to turn around its performance, the ASC initially implemented Surgical Notes' SNChart transcription and SNCoder coding solutions with the management company's approval.

After taking over the surgery center's coding, the Surgical Notes team discovered significantly overinflated accounts receivable (AR) and many unbilled accounts, which were largely attributable to staff turnover.

Recognizing that it lacked the personnel and experience to effectively perform in-house billing and appreciating the additional value that Surgical Notes would provide, the ASC received approval from its management company to expand its contract with Surgical Notes to include SNBilling. Within just six months, the SNBilling team collected nearly $16 million in legacy receivables. The team also essentially eliminated revenue loss attributable to denials. In the year prior to partnering with Surgical Notes, the ASC had more than $500,000 in denial-related revenue loss.

> " When unplanned staffing turnover halted our revenue cycle, I was grateful for our partnership with Surgical Notes. They were able to expand their service offerings with us and very quickly get us back on track. Since Surgical Notes took on our RCM responsibilities, we've seen dramatic improvements in our cash collections, AR metrics, and reporting.
>
> – ASC Administrator

August 2022

Revenue Per Case

BEFORE
$2,383

AFTER
6 MONTHS
$2,564

8% INCREASE

Days to Bill

BEFORE
7 DAYS

AFTER
6 MONTHS
3 DAYS

43% DECREASE

Days to Pay

BEFORE
19 DAYS

AFTER
6 MONTHS
13 DAYS

32% DECREASE

Legacy AR Collected
AFTER 6 MONTHS
$15,860,789

To learn how SNBilling will accelerate your revenue cycle, call (800) 459-5616 or visit www.surgicalnotes.com.

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